



istitutomarangoni



**THREE-YEAR COURSE
IN FRAGRANCES & COSMETICS
MANAGEMENT**

Version 01

ISTITUTO MARANGONI ACADEMIC MISSION

Over the past 85 years Istituto Marangoni has grown and developed alongside the thriving Italian fashion and design industry. Through an exciting curriculum aimed to develop practical, creative, and management skills which are subject specific and relevant to the international fashion, design or art fields. Istituto Marangoni Master's courses provide students with a focused and in-depth knowledge and *know-how* for a successful professional career at various levels of the above-mentioned industries. There is a strong focus on project-based, industry-linked teaching methods delivered by experienced industry specialists and professionals.

PROGRAMME INFORMATION

EDUCATIONAL APPROACH

Istituto Marangoni's academic approach is shaped by the following educational aims:

- develop a flexible and updated approach to programme delivery and student support which reflect the needs and expectations of all students;
- provide a supportive and inclusive learning environment which will enable success for all learners;
- encourage and nurture the development of students' intellectual and imaginative powers, creativity, independence, critical self-awareness, imagination and soft skills that will enhance global employment opportunities in all programmes;
- establish a culture of constant improvement in learning, teaching and assessment that is anticipatory, enabling, supportive, rewarding and fully aligned with the Institutions vision and strategic objectives;
- provide a learning experience that is informed by research, scholarship, reflective practice and engagement with the industry and the professions.

CONTENTS' OVERVIEW

Curriculum

This 3-year full time programme targets candidates aspiring to a career in the brand and/or product management fields within the fragrance and cosmetic industry. It will cover every aspect of the brand and product managers' role, including motivating consumers, creating desire, building trust, merchandising, product development, marketing, branding and communication skills to build a successful brand vision and strategy and reach new markets.

This full-time three-year programme provides comprehensive knowledge of the lifecycle of luxury-level perfume and cosmetic products, with valuable insights into product development, storytelling and industry-specific brand management strategies. The plan of study combines theory and hands-on practice to promote interaction between all those involved in creating and marketing fragrances and beauty products, including skincare and make-up.

You will explore critical issues related to the planning, development, production, omnichannel distribution, buying, branding and marketing of fragrances and cosmetics with a focus on licensing.

As a student, you will learn to combine creative acumen, technical expertise and strategic thinking, turning imaginative ideas into successful products.

With dedicated learning modules on branding strategies, fragrance product design, history of perfumery and cosmetics, nose training techniques alongside production and communication processes, sociology, anthropology and psychology, you will have the unique opportunity to build an extensive skill set to manage every aspect of product and brand development.

You will learn how to adapt communication, marketing and promotional techniques to reach sales goals and apply key strategies for perfumery and beauty businesses.

As you will progress into your three-year programme, the focus will expand to include intangible elements – customer relationships, the impact of social media and creating engaging consumer experiences – along with more tangible branding elements, such as product attributes (quality, features, and design), the difference between brand image and brand identity, packaging, and labelling. An additional focus is placed on economics and finance; You will learn to measure profitability, ensure compliance with budgets and strategies, and implement specific cost control systems. By examining the cultural, social, and historical dynamics in the fragrance and cosmetics markets, you will also understand the influence of trends and the tastes and habits differences in many countries and their impact on sales performance.

The programme will also provide an overview of current issues affecting the industry, including sustainability, inclusivity, and digital transformation, leading to a deep understanding of cosmetic products' social and environmental impact to foster a sustainable approach. Experienced managers will mentor you therefore you will acquire problem-solving skills through case-based learning.

LEARNING OUTCOMES

Educational Outcomes

Students who attend Programmes at Undergraduate level, on successful completion of their course of study, will be able to:

- apply skills of critical analysis to real situations within a defined range of contexts;
- select and define a research topic and implement a research plan using appropriate methodologies – within their specialist field of study;
- demonstrate a high degree of professionalism characterised by initiative, creativity, motivation and self-management;
- express ideas effectively and communicate information appropriately and accurately using a range of media including ICT;
- critically analyse their results and draw logical conclusions;
- develop working relationships using teamwork and leadership skills, recognising and respecting different perspectives;
- manage their professional development reflecting on progress and taking appropriate action;
- find, evaluate, synthesise and use information from a variety of sources;
- articulate an awareness of the social and community contexts within their disciplinary field;
- exercise initiative and personal responsibility in the work environment;
- continue as a researcher in an academic or commercial setting and have the potential to extend the bounds of knowledge in their chosen field;
- carry out further independent learning or continuing professional development.

Programme-Specific Learning Outcomes

Students who successfully complete this specific Programme shall be able to:

- Independently source, navigate, analyse, communicate and apply extensive research material from a variety of sources to the development of responses to written and creative briefs.
- Independently analyse, reflect and evaluate critically, across different contexts and environments within Fragrances & Cosmetics industries; involving the different methods and principles employed within professional practice.
- Autonomously engage creatively in the generation, and realisation of concepts and solutions to Business briefs, relevant to context and audience; utilising innovation and informing professional outcomes.
- Demonstrate advanced application of current and emerging processes, tools, materials, digital mediums and technologies employed within beauty Industries; enabling Independent selection and use of appropriate tools, to create professional standard outcomes and solutions.
- Communicate professionally in presenting research, ideas, reasoned arguments, and design work in a range of situations, in visual, oral, and written forms, employing relevant IT skills where appropriate.
- Apply entrepreneurial skill, innovation and enterprise to positioning your own work and operating effectively within the context of the professional practice and environment of luxury and related beauty Industries.
- Independently manage yourself constructively, efficiently, and ethically addressing sustainability, in order to produce coherent, relevant and critical visual and written work, which conforms to specific conventions of referencing.
- Work effectively with others, through collaboration, collective endeavour and negotiation to achieve the shared objectives.
- Employ complex knowledge and critical understanding of global, economic, historical, theoretical, ethical, social, cultural, political and environmental contexts and frameworks, pertaining to current and emerging luxury industries and markets.

TEACHING AND LEARNING METHODS

Course teaching methods are based around a wide variety of formats, such as frontal lectures, workshops, seminars, case-studies and self-directed study: experienced professionals and visiting specialist Lecturers (industry professionals) make valuable contributions and enrich the learning experience of all students.

Self-Directed Study

This plays a major role in the programme, as students are expected to spend time researching and analysing subject matters independently to support and substantiate taught material.

Frontal Lectures

An integral part of the programme - with formal delivery of subject-specific contents to the whole cohort of students. At this level it is expected that students will use the lectures as a stimulus for further study/reading.

Seminars

Used to build on themes that are connected to the contents part of the Study Plan. Students are encouraged to make an active contribution by sharing in the argument and debate, while expressing their views.

Case Studies

A detailed discussion and in-depth analysis of real-life situations and existing Brands - to substantiate and assess concrete examples of contents and theories studies in class.

Workshop / Laboratory / Practical Sessions

Used to enable and nurture the creative and practical skill development of the student in an environment which simulates what happens in the industry.

Team Work

Requires students to operate as a member of a group or team and they usually have clearly identified roles. The emphasis is on collective responsibility, individual responsibility to the group and joint decision-making.

Study Trips (when applicable)

An exciting opportunity to enhance the students' learning path and consolidate their understanding of specific-subject contents. If assessment is dependent on information collected whilst undertaking the study trip, the trip would be considered mandatory. The cost of study trips can be either the responsibility of the student or on occasion included in the annual study fee. If the visit is within the city students pay for public transport.

ASSESSMENT STRATEGY

The assessment strategy for the programme is designed to incorporate a variety of assessment methods to enable all students to demonstrate their learning in a fair and comprehensive manner.

Assessment Methods

Formative assessment is used as an interim review of student work undertaken at key points during the semester. It provides an indicative measure of progress, allows students to consider their work in relation to that of their peers, allowing students to agree with staff any adjustments that are necessary to make in order to satisfy course requirements. It is designed to help improve student performance.

Summative assessment provides an evaluation of student progress and learning during an entire semester: it generates a final mark, constructive feedback and confirms the conditions (if any) for exam recovery in the allowed modalities.

Peer and Self-assessment requires students to assess their own work and that of fellow students. It encourages:

- a sense of ownership of the process of assessment;
- assists the student to become an autonomous learner;
- helps to develop a range of transferable skills;
- makes assessment part of the learning process rather than an adjunct to it.

Assessment Types

- Portfolio Assessment is used to assess a variety of projects that have been developed.
- Practical and Class Based Projects – allow the students to demonstrate their understanding of a specific subject area and application of practical areas of the programme.
- Written Reports are required in some study areas, where a clear and structured brief is provided and the students are asked to submit work to be marked independently and anonymously by staff.
- Formal Examinations – will be used in some subjects to permit students to demonstrate their understanding of a subject within a constrained timeframe.
- Individual / Group Presentations are used in some subjects to allow the student to develop their professional communication, presentation skills and to argue critical reflection and interpret findings.

Avoiding Plagiarism

Plagiarism is defined as stealing another person's ideas and presenting them as though they were the student's own. The reference framework adopted in all Istituto Marangoni Schools is the Harvard Referencing System - please refer to the Student Handbook for further details.

STUDY PLAN

Year	Unit Code	Unit Title	Credits
Level 4	IFC	Introduction to Fragrances & Cosmetics	30
Level 4	AFC	Alpha Marketing	30
Level 4	LFCE	The Luxury Fragrances & Cosmetics Product	30
Level 4	POB	Principles of Business	30
Level 5	VEB	Visual and Emotional Branding	30
Level 5	LMS	Luxury Marketing Strategies	30
Level 5	FCLP	Fragrances & Cosmetics Lab Project	30

Year	Unit Code	Unit Title	Credits
Level 5	FMC	Finance and Management Control	30
Level 6	OD	Omnichannel Distribution	30
Level 6	HPFC	Honours Project Fragrances & Cosmetics Management	60
Level 6	FF	Future of Fashion	30

CAREER SERVICE FOR THREE-YEAR COURSES

The purpose of the Istituto Marangoni Career service is to bridge the gap between course completion and entering the world of work. Monitoring, guidance and counselling activities are organised throughout the academic year. The careers service organises various activities including seminars and round table discussions with fashion professionals, HR managers and head-hunter agencies on specific topics such as future career paths, personal research methods and job profiles. Individual meetings are also arranged to assist with CV preparation, revise portfolios and encourage students to talk about their career goals and expectations.

STUDENT SUPPORT STRATEGY

Istituto Marangoni administers policies to enhance the student experience, in an academic, practical and pastoral way:

- Programme Leaders / Directors of Education: the first point of call to acquaint students with regulations and issues arising on the programme;
- Student Support Officers for student referral where appropriate;
- programme and student handbooks;
- induction programmes for facilities including: Library, IT, online resources (where available), school facilities and media services;
- student group representatives (student voice).

Student Support Officers

A dedicated Student Support Officer is available for all students on the programme.

For academic counselling, Student Support Officers will liaise with tutors and programme leaders to offer practical advice to resolve specific academic difficulties.

A written record of these tutorials will be kept in the student's file for reference and to assist in the monitoring of student progress.

For matters of pastoral care the Student Support Officers will help in:

- finding their way around;
- managing their time;
- getting the best from their course;
- understanding and applying the school's rules;
- anything else the officers can advise on.

One-to-one appointments may be made by phone, through the receptionists or by email. Where possible students can expect to be seen almost immediately, or contacted to arrange a suitable time.